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|  | **LI Yan** |  |
| **Nationality** | Chinese |
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| **Professional experience** | | |  |
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| 2016 - 2017 | **Daiwa Capital Markets Hong Kong Limited** | | **Hong Kong** |
|  | Equity Research, Writing Analyst on China Financials, including banks, brokers and asset management | | |
|  | * Conducted bottom-up/fundamental analysis of Hong Kong-listed China banks, developed investment themes, conducted fundamental analysis, interviewed company managers and built operating and valuation models | | |
|  | * Primary coverage of five Hong Kong-listed China banks, including ICBC, CCB, CITIC, Minsheng and CEB; Co-coverage on four H-share listed China banks, including BOC, ABC, BoCom and CMB | | |
|  | * Worked with lead-analyst to initiate coverage on Value Partners Group, a Hong Kong listed asset management firm, and brokers | | |
|  | * Advise clients on company and industry developments through conference calls, management meetings and industry conferences | | |
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| 2007 – 2014 | **Industrial and Commercial Bank of China, Headquarters** | **China, Japan, Thailand** | |
|  | Senior Corporate Finance Manager | | |
|  | (Expatriated to Tokyo Branch during 2010 – 2011, to Thai Subsidiary during 2012 – 2013) | | |
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|  | **Financial Institution Analysis** | | |
|  | * Researched and analyzed 40+ financial institutions on the basis of thorough credit analysis, including global megabanks, Chinese large banks and local credit cooperatives * Worked on comparisons of deposits and loans pricing, capital adequacy ratio and loan loss provisions, also looked over credit risk, liquidity risk, interest-rate risk and operational risk * Raised funds for syndicated loans, bridge loans and M&A loans from other financial institutions | | |
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|  | **Industry and Corporate Credit Analysis** | | |
|  | * Created financial model to assess size of certain industries for business development of Tokyo and Thailand branches; model used as standard for the branches practice * Conducted due diligence of potential corporate clients by site visiting, building financial models and researching comparable companies, securing credit facilities in billions in energy and manufacturing industries * Presented to recommend credit line allocation to the executives on Credit Approval Committee | | |
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|  | **M&A and Integration** | | |
|  | * Participated in the M&A deal to acquire ACL bank by ICBC group, conceptualized and involved actively in the Post M&A Integration, developing a synergy-capturing integration strategy and realizing turnaround * Prepared memorandum for Charoen Pokphand, the largest Thai company, for acquiring Ping’an Insurance * Redefined the major loan approval procedures of the front, middle and back offices in ICBC Thai, improving the approval time from three days to less than two days, enabling the PMI strategy to hit the ground | | |
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|  | **Cross-border Transaction** | | |
|  | * Directed a team of 11 members to construct trade finance products to support 13 overseas branches, with a monthly accrual amount of USD 2.8 billions * Acted as coordinator for large corporates, e.g. SINOPEC and Huawei, and tailored cross-border products process, leading to 13% reduction in SINOPEC’s operation processing time * Designed and launched structured USD/CNY products, increasing department profit by 12%, one product adopted by headquarters and promoted nationwide | | |
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| 2004 - 2007 | **Industrial and Commercial Bank of China,** **Dongguan Branch** | | **China** |
|  | Management Trainee in Corporate Finance and Operation | | |
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| **Education** | | | |
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| 2015 | **National University of Singapore** | | **Singapore** |
|  | * Exchange Program of Asset Management | |  |
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| 2014 - 2015 | **INSEAD Business School,** MBA Class of July 2015 | | **France, Singapore** |
|  | * The champion of Bank Valuation and value-added Simulation | |  |
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| 2000 - 2004 | **Zhejiang University** Bachelor of Management, major in Management Science | | **China** |
|  | * Top 5% by GPA, graduated with honors, awarded merit-based scholarship every year | | |
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| **Languages** | * Mandarin (Native), English (Fluent), Cantonese (Good) | | |
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| **Skills** | * Passed CFA level I and prepare to take level II and III in the following two years | | |
|  | * Trained financial modeling skills by taking 300+ hours modeling course from Breaking into Wall Street | | |
|  | * Attended Bloomberg workshop at Bloomberg Singapore office | | |